

#### Regional Farm to School Program Cornell Cooperative Extension Harvest New York

Increase volume and variety of NYS foods in school food service Regional Farm to School Coordinator Program

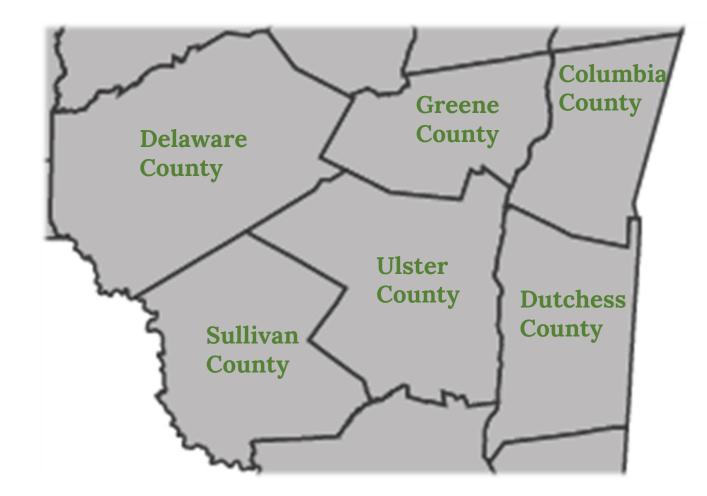
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Cornell Cooperative Extension Harvest New York

#### **Regional Farm to School Coordinator Program**

#### Upper Hudson Valley

- Ulster
- Dutchess
- Sullivan
- Delaware
- Greene
- Columbia



#### Activities



Find local food and farm partners

Match producers with schools



Work with supply chain partners on logistics



Assist with product development



Develop local food procurement plans



Assist with bid process



Assist with securing grants



Establish Farm to School promotional campaigns

## Challenges

Staffing

Skills
High turnover

Cost

Logistics
Regulations
Availability of local products



### NYS 30% Initiative

- Launched in 2018-19 school year
- For districts that spend 30% of lunch costs on NY foods
- Lunch reimbursement increases from \$0.06/meal to \$0.25/meal



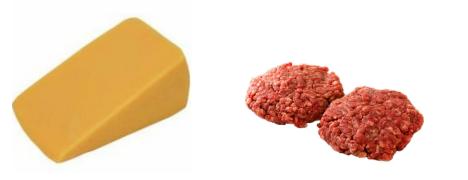
# How school food purchasing works

## How School Food Purchasing Works

- School food service is its own "business" within a district
  - Revenue and expenses are self-contained
- Reimbursement rates:

Federal	\$4.52/lunch
government	
NYS government	\$0.06/lunch

#### NYS Foods



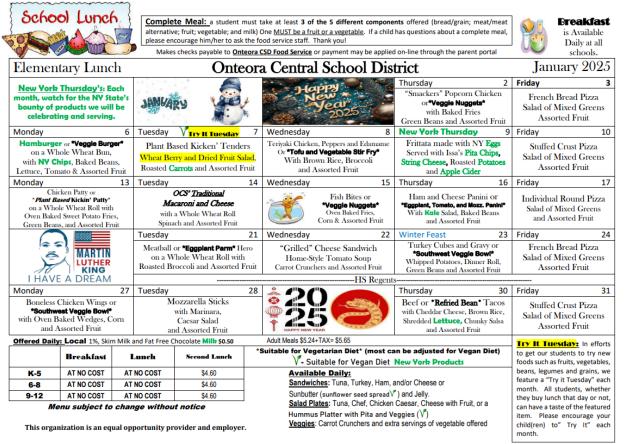
SFOGLINI

NORTH AMERICAN GRAINS



# Ulster County

#### Onteora



#### NY Foods

- Produce, Dagele Brothers and Hudson Harvest
- Milk, Hudson Valley Fresh
- Tomato Sauce, Hudson Harvest
- Wheatberries, Farmer Ground Flour
- Maple Syrup, Sugar Brook Farm
- Brown Rice, Great Joy Family Farm
- Eggs, Hudson Valley Egg

#### **Onteora: Recipe Testing**

Meatloaf with BBQ sauce, mashed potatoes, whole wheat biscuits

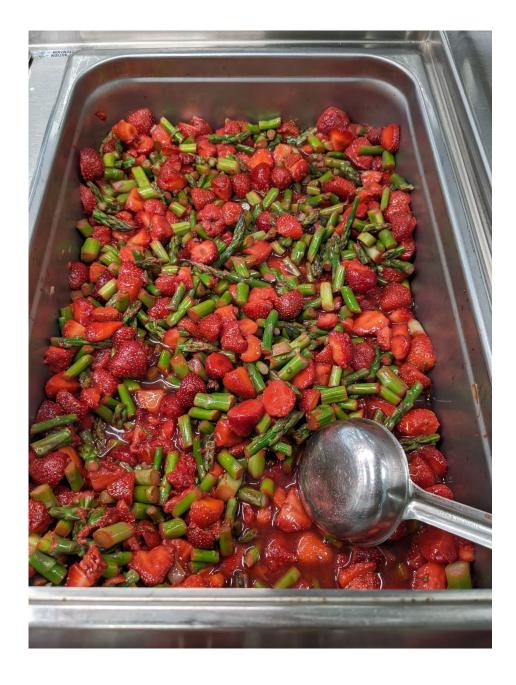




# Ellenville

#### Local Food for Schools funding

- Venison stew, Highland Farm
- Pulled pork nachos, Slate Foods pork, Milestone Mill tortilla chips
- Watermelon juice, Great Joy Family Farm
- Eggplant parm, Hudson Harvest
- Strawberries
- Honey, Damn Good Honey Farm
- Mushrooms, Flowering Sun Ecology Center

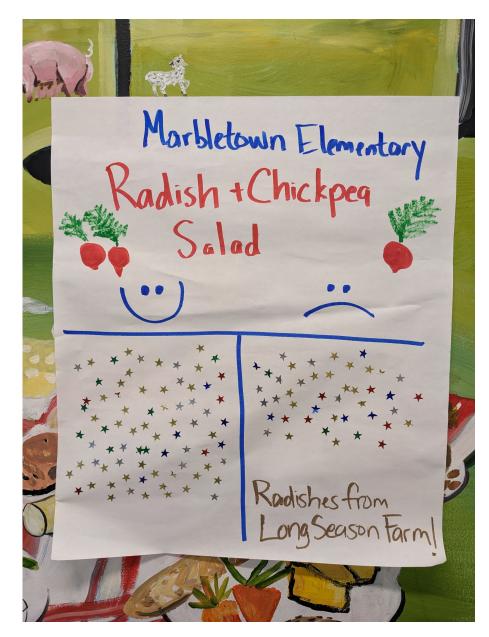


## Ellenville



### **Rondout Valley**





# Other Farm to School Projects

#### **NY School Food Recipes**

Ziti Bolognese

Category Entrée

Components

Grain Veg



Sloppy Joe

Category Entrée

Components Grain M/MA



Macaroni & Cheese

Category Entrée

Components Grain M/MA



Cinnamon Maple Swirl Sheet-Panc...

Category Entrée



Vegetable Fried Rice

Category Entrée



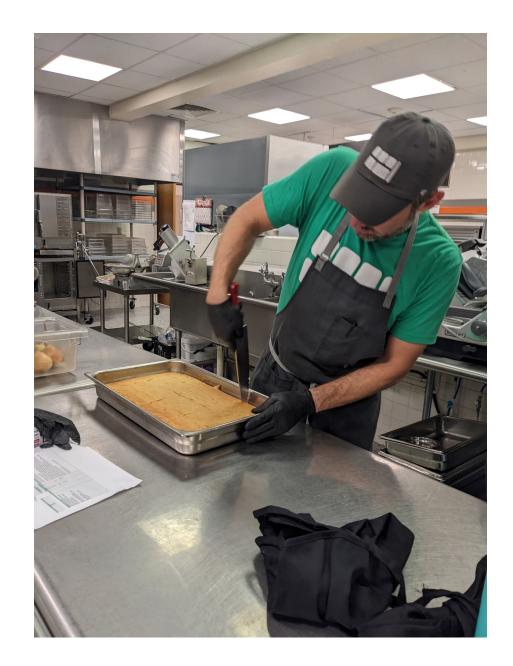
Sweet & Sour Chicken

Category Entrée



## **Culinary Trainings**





#### NYS Farm to School Summit







#### WEDNESDAY, NOVEMBER 20 -FRIDAY, NOVEMBER 22

SYRACUSE, NY THE ONCENTER AND SURROUNDING AREAS

Field trips • Lightning talks • Panels • Hands-on learning • Trade show with NY food products • Networking opportunities

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